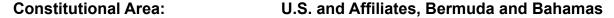
# 2020-2021 District Goals

District: 18 I





## **MEMBERSHIP DEVELOPMENT**

#### **Goal Statement**

By the end of the 2020-2021 fiscal year, our district will achieve a positive membership growth (meet or exceed last year's membership numbers).

# **Quarterly Targets**

	New Clubs	Charter Members	New Members	Dropped Members
1st Quarter	0	0	20	25
2nd Quarter	1	20	25	50
3rd Quarter	0	0	25	25
4th Quarter	1	20	30	25

**FY New Clubs** 

2

**FY Charter Members** 

40

**FY New Members** 

100

**FY Retention Goal** 

125

#### **NET GROWTH GOAL**

FY New Members + FY Charter Members - FY Retention Goal = NET GROWTH GOAL

15

### **Action Plan**

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Action Steps	Responsible Party	Required Resources	Date to Begin	Due Date
Train Guiding Lions	GLT/GMT	LCI website	6/1/20	10/1/20
Complete NAMI IDEA Plan	GAT	NAMI website	5/1/20	7/6/20
Train Zone Chairs	GAT	LCI website	5/9/20	6/30/20
NAMI Webinar	DGE/GMT	Webinar	5/5/20	6/9/20
Train club officers	GAT/ZC	Lions Learning Center	5/9/20	9/1/20
Charter club in Zone 1	GMT/PCC VH	NAMI website	7/6/20	12/30/20
Share NAMI progress	GMT	MyLCI	7/20	7/21
Lion Storytelling	Lions	Social Media	7/1/20	6/30/21
"Net 2" promotion	GMT	email/visits	7/1/20	7/21
Member Orientation	GLT/2VDG	LCI website	7/1/20	6/30/21
Charter club in Zone 6	GMT	NAMI website	1/5/21	6/30/21

### **LCIF: CAMPAIGN 100**

#### **Goal Statement**

By the end of the 2020-2021 fiscal year, our district will support LCIF in its endeavor to achieve Campaign 100's target goal of US\$300 million.

#### **Action Plan**

I will support my district's fundraising goals and work closely with the LCIF district coordinator to ensure our district achieves those goals, and I will learn about the potential awards that may be available to our district for exceptional support of LCIF and Campaign 100.

I will lead by example, by asking my club to set a goal for our support of Campaign 100 and LCIF; including LCIF and Campaign 100 in my presentations and remarks throughout my district; making a personal gift or ensuring my club's participation; and inviting my LCIF district coordinator and/or club LCIF coordinator to give regular presentations at my club.

My cabinet will provide time for the LCIF district coordinator to present updates at every cabinet meeting and will ensure that our district convention will allow time for a Campaign 100 and LCIF presentation/seminar and space for an information table on LCIF. I will also schedule regular update meetings or phone calls with the district coordinator outside of cabinet meetings.

I will work with my district coordinator to educate myself on LCIF grant opportunities available in my area, especially District and Club Community Impact Grants, and therefore encourage my district to develop projects that would be potentially supported by an LCIF grant.

My cabinet will ensure that significant donations such as Lead and Major Donors, Model Clubs, and 100/100 Clubs are recognized at public functions held within my district.

# **MULTIPLE DISTRICT CUSTOM IMPACT**

### **Goal Statement**

All district Lions Clubs will donate at least \$25 or product of equivalent value to both the GA Lions Camp and the Lighthouse by July 30, 2021.

### **Action Plan**

Action Steps	Responsible Party	Required Resources	Date to Begin	Due Date
Announce goal & award	DG		7/1/20	7/30/21
Camp D.Director visits	PCC RB	Camp info	7/1/20	6/30/21
Lighthouse Director visits	HW	Lighthouse info	7/1/20	6/30/21
Encourage at Zone m.	ZC	Camp/Lighthouse	8/1/20	5/25/21
Remind at Cabinet m.	PCC RB/HW	Camp/Lighthouse	7/20	5/21
Remind in newsletter	PCC RB/HW	Camp/Lighthouse	7/20	6/21
Celebrate	DG/Award C.	Awards	5/1/21	7/21

# **DISTRICT CUSTOM IMPACT**

### **Goal Statement**

## **Action Plan**

Action Steps	Responsible Party	Required Resources	Date to Begin	Due Date